
Kumar, Shivaram & Anjali



Shivaram & Anjali Kumar

Neshanic Station, New Jersey

Kumar and Anjali grew up in Mumbai, India, just a few miles apart, but they did not meet until they moved to the United States. They arrived in the U.S. in the same year, Kumar to pursue his master's degree in computer engineering, and Anjali to attend her sister's wedding. Kumar found a job as a computer consultant, and Anjali stayed on to develop a career in the travel field. "We were totally oblivious to what lay ahead – we believe that to be God's Master Plan," says Kumar, "But, here I was, only a couple of years into my career, picking up major momentum as an independent computer consultant, and already in the top 5% income bracket in the U.S. And there she was, furthering her career as a travel consultant, when Manipal Reddy appeared in my life to talk about a part-time business opportunity..." Kumar did not even see this as a business at first; he was just interested in the health insurance offered to IBOs. Kumar signed up, but did not do much with the business for several months. Little did he know, that not only would his attitude change from mild interest, to skepticism, to curiosity, to excitement, to total commitment, but that his dreams would upgrade from health insurance to include supporting his family back in India, a better living standard, and complete financial freedom. "My little 'yes' to Manipal gave me all that! But the best gift I got is my wife, Anjali." Kumar sponsored Anjali's sister and brother-in-law, Ajay and Alka Ohri, now Emeralds, who in turn sponsored Anjali.

"Kumar was already an Emerald when we got married," says Anjali, "but thanks to the Britt support system and the mentorship of our upline, I was able to come up to speed quickly. Within six months of getting married, I quit my job. Six months later, Kumar became a free man. We worked hard, and within a year, we went Diamond." Today, they live in a beautiful 8100-square-foot home in New Jersey, a far cry from the condo where Kumar was living when they got married. They have also been blessed with three adorable daughters.

"What is most important to us," adds Anjali, "is the security and peace of mind this business provides, and the time with our little ones."

"We grew up with a very strong value system," says Kumar. "Prior to this business, we felt that we had to choose between a jet-set life in the U.S. and some of those values. Now, we believe that the Britt system actually allows us to enhance these values and live them, and at the same time, enjoy the number-one lifestyle in the world! You can have your cake and eat it, too! So, why not?!"

Kumar and Anjali have an organization of leaders all over the United States and Canada, and have a huge organization in India.

Kumar declares, "To earn and keep the respect of Anjali and the kids, our sponsors, our upline EDCs Kanti and Lata, all the way to Bill and Peggy Britt and the Britt Diamond team – that is everything to me!"